



### Comments from CEOs, VPs and Managers:

"Among other trainers, I have seen that you are the one who can really bring out the energy of our sales force. The training programs you design and conduct inspire them to bring in more sales and recruits."

- **Mr. Vio B. Castillo**, President, Pro Health International

"That's a good sales training! They learned a lot and became more confident in facing customers now."

- **Ms. Irene Suen**, Operations Manager, Japan Home Center

"It's amazing how you developed our staff and key officers. You train with your heart and that is one of the reasons why the training had a personal impact on them."

- **Mrs. Virginia S. Dio**, President, Pacific-Ace, Hong Kong

"The seminar workshop is really amusing and didactic, I reckon the staff needed that and looking forward to have more. It is very beneficial to our staff that they have to learn more. Thanks and best regards!"

- **Mr. Ramon Delos Santos** Operations Manager, Pacific Ace

"There is no doubt that he is a professional trainer and created a tremendous impact not only on professional life but also the personal life of our sales leaders."

- **Atty. Jose G. Fineza**, President, Excelta Trading Corporation

"According to our Sales directors, it was one of the best leadership seminars they have ever experienced. They were very thankful to us for providing them the seminar. On behalf of the FMG family, we thank you."

- **Ms. Fe De Castro**, Managing Director, De Castro Realty

"We thank you for sharing your time, knowledge and experience to our Sales Leaders. See you again in our next activities."

- **Mr. Delfin Cagara**, Training Manager, Fil-Estate Sales

"Thank you for providing us the much needed training. I believe that as responsible employees and officers we know what are right and wrong. Common sense is the best teacher, but sometimes, we forget to trust our common sense. So here is where training comes in. Keep up the good work!"

- **Atty. Winston Ginez**, Chairman, LTFRB 2013-2016

"Eric's plan and modules is the best that I have seen because it is a product of experience."

- **Ambassador Jose Eduardo B. Antonio**  
Chairman and CEO, Century Properties Group, Inc.

"Eric is my mentor. I continue to learn from him."

- **Mr. Ramon B. Antonio**, EVP Sales, Century Properties

"You have the passion in sharing knowledge to create and impact on people's lives."

- **Mr. Hector Villa**, Six Sigma Consultant

### Comments from seminar participants:

"The staff felt there is equality among the group regardless of age, educational attainment and position. The staff realized so many rooms for improvement and exhibited an aura of confidence after the activity. Imagine how many people will you be able to help regain their self-confidence with these seminars? Given the chance, many employees have something good to say to improve the company services. After the seminar, the staff became more aware that their responsibility does not end with themselves but it extends to their officemates and the company as well. The staff has seen a clear cut direction, Thanks and congrats that was a tough, although enjoyable job!"

- **Ms. Charmaine Pahate**, Creative writer

"First of all we are very pleased of your outstanding training you've done to us. It's always in our mind and applied in our daily work towards our customers here in LANTAU."

- **Connie**, Pacific-Ace

"Thanks for all the knowledge that you are teaching to everybody. I'm always dealing with clients every time, everyday. Though we are already experienced, but still we need some advise or points to remember. We need people like you."

- **Alice**, Pacific-Ace Hong Kong

"Thank you very much, you're such a very Good Speaker. You helped my team a lot."

- **Alice Cuervo**, Good Harvest Philippines

"I learned Teamwork and love for my job in public service. I will work hard to improve myself to serve others better."

- **Maila Pelicano**, Government Employee

"I learned to analyze to make the right decisions everyday as a public servant."

- **Joselito Estrella**, Government Employee

"I learned to give Total Quality Service to the people. I need to improve myself and do more."

- **Noel Valdez**, Government Employee

"Even a staff like me can make a difference with my co-workers to achieve success."

- **Maritess Taghoy**, Government Employee

"Maraming Salamat po sir Eric kasi iyong itinuro ninyo ginawa ko po sa pamilya ko at sa Boss namin, iba pala ang pakiramdam, effective po. Sana po sa susunod na seminar kayo uli."

- **Edith**, Government Service

"One of the most reflective trainings I've attended! It's not content heavy but there were a lot of AHA moments and insights. Thank you, Sir Eric Manalo."

- **Clauds Acyatan**, Victory Christian International School

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